

cc: SS  
AZDISTRIBUTOR PROGRAM ORDER FORMB1G1F PROMOTION #600895**FULL FLAVOR BOX****FULL FLAVOR MENTHOL BOX**PLEASE COMPLETE AND RETURN THIS FORM TO THE ROU BY NO LATER THAN **MARCH 6, 1996**B.A. Cook / R.M. Duszynski  
RJR MGR's NAME\*Store Lists to be sent  
to L. Heath @ #1710 ASAP.

<u>Gateway / Fleming Altoona</u>	<u>276331</u>
DIRECT ACCOUNT NAME	SIS #
PRODUCT ARRIVAL DATE: <u>3/26/96</u> (BETWEEN 3/26 AND 3/29/96)	
\$ _____ EFT	\$ _____ Non-EFT

DORAL FF BOX	DORAL FF MEN BOX
UPC 12300-22362	UPC 12300-23373
<u>15</u>	<u>15</u>
(NUMBER/ 6M CASES)	(NUMBER/ 6M)
<u>3/26/ 96 DELIVERY DATE</u>	<u>3/26/ 96 DELIVERY DATE</u>

Part will  
be ordered  
by ROU  
#1710

51859 6368

PO # (IF REQUIRED): \_\_\_\_\_  
SPECIFY ANY SPECIAL ORDERING / SHIPPING INSTRUCTIONS: \_\_\_\_\_

(FILL IN)

Quantity Needed	ITEM #		SKU Packing
<u>225</u>	<u>#508880</u>	Doral Box Intro B1G1F Kit	1/Each

Display  
will be  
ordered by  
ROU #1710

2/96

# R.J. REYNOLDS

Tobacco Company

BRUCE A. COOK  
Key Account Manager

4500 Pewter Lane  
Manlius, NY 13104  
315-682-2008  
Fax 315-682-2080  
VoiceMail 1-800-757-8255  
Ext. 42496

February 29, 1996

To: Stephen MacLeod  
From: Bruce Cook  
Subject: B1G1F Allocations

Please allocate the Doral Full Flavor Box And Doral Full Flavor Menthol Box to the following direct accounts. I'm also listing the chains that will need to receive the distributions of product.

<u>McLANE NORTHEAST</u>	<u># OF STORES</u>	<u>#CARTONS</u> <u>DORALFF BOX</u>	<u>#CARTONS DORAL</u> <u>FF MENTHOL BBOX</u>
EXPRESS MART	32	128	128
RED BARREL 1592	23 NY	92	92
A PLUS	49 NY	196	196
CONVENIENCEEXPRESS	6	24	24
SUNRISE	21	84	84
MOHAWK VALLEY OIL	8	32	32
PNMP N PANTRY	10	40	40
TOTAL CARTONS		596	596
TOTAL CASES		20	20
<u>HERKIMER WHOLESALE</u>			
TAYLOR OIL	10	40	40
MIRABITO QUICKWAY	34	156	156
DAY & NIGHT	21	84	84
SEACO	5	20	20
CLIFFORD FUELS	2	8	8
TOTAL CARTONS		308	308
TOTAL CASES		11	11
<u>TRIPLE FOODS</u>			
HESS ALBANY	59	236	236
HESS SYRACUSE	54	216	216
SEACO	3	12	12
PIT STOP	12	48	48
TOTAL CARTONS		512	512
TOTAL CASES		18	18
<u>GATEWAY</u> Fleming Altoona 276331			
BLUEOX	10	40	40
CLIFFORD	6	24	24
PANTRY QUICK	11	44	44
NICE N EASY	26	144	144
TOTAL CARTONS		252	252
Total Cases	Randee	9 6 15	9 6 15

51859 6369

225  
Displays  
ordered  
by  
ROU#1710